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AME **JACKSONVILLE** 2014
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NOVEMBER 10-14



November 10-14, 2014

Register at

www.amejacksonville.org

PEOPLE CENTRIC LEADERSHIP FUNDAMENTALS COMMUNICATION SKILLS TRAINING

May 13-15 | Milford, DE

Recently, AME, the premier not-for-profit organization dedicated to the journey of continuous improvement and enterprise excellence, invited Barry-Wehmiller to partner with them in addressing the challenges facing manufacturing today. Together they hope to lead the way in transforming manufacturing companies through adoption of people-centric leadership practices. Their vision is to ignite a manufacturing renaissance driven by people centric leadership coupled with enterprise excellence.

MORE INFO: <http://www.ame.org/events/people-centric-leadership-fundamentals-communications-skills-training>

Sign Up Now! Call AME at 224.232.5980.

Upcoming Events

Events	Dates	Location	
Visual Management	April 11	Webinar	Page 2
AME Measure Up For Success	May 5-8	Mississauga, ON	Page 2
People Centric Leadership	May 13-15	Milford, DE	Page 3
North Jersey Roundtable	May 21	Flanders, NJ	Page 4
CNY Roundtable	June 11	Elmira, NY	Page 4
Hoshin Kanri & Shop Floor	August 14	Tonawanda, NY	Page 5
AME International Conference	November 10-14	Jacksonville, FL	Page 9

To sign up for AME events, contact AME at 224-232-5980. To host an AME event in your area contact a Mid Atlantic Region Director.

UPCOMING EVENTS

HELP WANTED! USING VISUAL MANAGEMENT TO DRIVE CONTINUOUS IMPROVEMENT

April 11 | Webinar

WEBINAR DESCRIPTION

The use of visual techniques is a common theme in all Lean concepts. Yet most organizations are just scratching the surface of the possibilities in this important subject. To many organizations the subject of 'visual management' means posting several performance measures for everyone to see. However, a comprehensive visual management system (VMS) consists of so much more.

An important element of any VMS is the review, response and escalation process. The information provided by the VMS should be viewed as a 'help wanted' call. That information should trigger a response of supportive or facilitative leadership. Together leaders and team members can learn about problems and their causes, and determine countermeasures to them. In other words to practice continuous improvement (CI) - the real goal of a Lean Enterprise.

PRESENTER

Drew Locher has been applying visual management concepts in production, non-production and project environments for over 25 years. He is the author of four books and a two-time Shingo Prize recipient. Drew has been a faculty member of the Lean Enterprise Institute (LEI) since 2001, and is a highly rated speaker at the annual AME conference. His Visual Management workshop has sold out the past two conferences. If you missed him at the conference, here is your chance to hear and interact with him first hand on a subject of great importance to organizations in all industries.

MORE INFO: <http://www.ame.org/events/webinar-help-wanted-using-visual-management-drive-continuous-improvement>

Sign Up Now! Call AME at 224.232.5980.



ANNOUNCING ADDITIONAL VALUE FROM ATTENDING REGIONAL EVENTS!

Did you know that attendance at AME's regional events counts towards the AME/SME/ASQ Lean Bronze Certification? That's right 1 hour credit per hour tour and presentation. For the 'classroom' portion of events, it's 1 hour credit per hour in the classroom. Attendance at an AME webinar also counts – 1 hour credit for each hour attended. Remember this if you are currently pursuing Lean Bronze Certification, or you are considering doing.

UPCOMING EVENTS

PEOPLE CENTRIC LEADERSHIP FUNDAMENTALS COMMUNICATION SKILLS TRAINING

May 13-15 | Milford, DE



WORKSHOP DESCRIPTION

This course was developed and perfected by the Barry Wehmiller Company to provide their leaders/associates with the basic skills needed to lead in a People Centric culture. The workshop consists of seven interlaced modules. Attendees will complete an Extended DISC personal assessment prior to the start of the workshop. This will help them learn about core behavioral tendencies in themselves and others. Participants can then better appreciate the diverse contributions that team members bring to the table and enhances the relationships that are central to our life at work. The other modules are: Communication Cycle, Non-verbal Communication, Reflective Listening, Effective Confrontation, and 'One-to Others'. The final module is 'Transition' where participants will connect the key ideas of the course to their personal practice, discuss expectations regarding resetting their relational default modes and anticipate the post-class reentry process.

This course will teach leaders at any level of the organization the basic skills needed to:

Improve relationships and effectively interact with individuals and teams

Inspire and help others grow

Lead team and individuals through the change process to support improvement initiatives

Meaningfully recognize others for their contributions

Effectively confront others to produce constructive change

This will result in:

Improved relationships with others

Significantly more effective improvement events

Meaningful and enriching Gemba walks

An engaging, inspiring, more productive work environment

MORE INFO: <http://www.ame.org/events/people-centric-leadership-fundamentals-communications-skills-training>

Sign Up Now! Call AME at 224.232.5980.

REFER A MEMBER

As an AME member you know that a strong community of professionals dedicated to enterprise excellence is at the core of our Association. But did you know that the best way to maximize your benefits within this network, is to expand it? When you serve as an AME ambassador, you not only help enhance the resources you need to excel in your career, you also help us make a stronger impact on our vital industry.

Learn more at <http://www.ame.org/refer-member>

UPCOMING EVENTS

NORTH JERSEY ROUNDTABLE NETWORKING EVENT

May 21 | Flanders, NJ

MORE INFO: <http://www.ame.org/events/north-jersey-round-table-networking-event>

CNY ROUNDTABLE NETWORKING EVENT

June 11 | Elmira, NY

MORE INFO: <http://www.ame.org/events/cny-round-table-event>

EVENT DESCRIPTION

What about your business keeps you up at night? What are the compelling changes needed to keep your organization viable? Has your continuous improvement effort come to a plateau, or worse, hit a wall? Are you looking to build your network of contacts?

AME is providing a forum to share, learn and grow. This venue is a short duration, highly localized, friendly format. All attendees will be participating in a "Roundtable Discussion" on topics of importance to you and your organization.

Sign Up Now! Call AME at 224.232.5980.

AME Corporate Member Benefits

As a Corporate member all of your employees may attend AME events, including conferences and workshops at AME member rates. Five key contacts within your organization will become full AME members and receive the following:

- Access to the Benchmarking Community of Practice Query program and a website query library.
- Subscription to the award winning publication *Target* magazine and monthly online newsletter *Target Online*.
- Access to the website portal on AME.org for *Target* magazine and *Target Online* along with complete archives of both publications.
- Participate in monthly AME webinars for free.
- A free single registration for a 1-day regional workshop for Site Members and three free single registrations for a 1-day regional workshop for Enterprise Members in their inaugural membership year.
- Online access to future benchmarking and lean assessment tools.

Corporate Membership Options

• Site Membership

A site is defined as a single physical location or campus with multiple plants/facilities within a short distance from each other. All employees at your site can attend AME events at the AME member rate. A one year AME Corporate Site Membership is only \$1,000. Multi-year discounts are also available.

• Enterprise Membership

An Enterprise includes all of the corporation's facilities within North America. Each facility can identify 5 employees to become full members in AME and all employees can attend AME events at the AME member rate. A one year AME Corporate Enterprise Membership is only \$5,000. Multi-year discounts are also available.

For additional information or to join: Contact Robert Carlson, AME Business Development Manager at 224-232-5980, ext. 227 or rcarlson@ame.org.

UPCOMING EVENTS

CONNECTING HOSHIN KANRI AND DAILY SHOP FLOOR MANAGEMENT

August 14 | Tonawanda, NY



WORKSHOP DESCRIPTION

The facility tour in the morning will give participants a first hand look at how Hebeler Corporation has matured in the application of lean concepts throughout the organization in the last 5 years. Tour highlights will include stops at Visual Management boards and discussion of past, current and future My CI projects.

After the tour, discuss the tools that Hebeler has implemented and is implementing to help control the Shop Floor and to communicate the top priorities of the company throughout the organization. Brainstorm ways to improve the effectiveness of these visual management tools utilizing Gemba Walks, Leader Standard Work and Daily Huddles to launch our organization to the next level.

HOST COMPANY

Hebeler Corporation manufactures turnkey auxiliary systems primarily for the Power Generation Industry. These made to order systems provide support functions at Power Generation facilities all over the world. Hebeler specializes in understanding our customers' needs and supporting their businesses with our own blend of unique specialists. From Design through Fabrication and Testing, we aim to supply our customers with a quality product that exceeds their expectations.

WHO SHOULD ATTEND?

- Anyone with an interest in improving operational performance through Hoshin Kanri.
- This event has broad application to people in any company, and in any role - operations and support personnel, hourly associates to the CEO – all can benefit from attending this event.
- Companies that have an interest in the application of My CI programs, the effective use of A3s, and Hoshin Kanri tools.

WHY ATTEND?

- Learn how My CI's invigorated change in a "the way it's always been done" organization
- Learn how A3's are driving decision making and gaining continual buy-in from employees, customers and vendors
- Learn how a Hoshin Kanri plan can improve flexibility and effect all processes.
- See first hand the application of lean concepts in a make-to-order environment.

MORE INFO: <http://www.ame.org/events/connecting-hoshin-kanri-and-daily-shop-floor-management>

Sign Up Now! Call AME at 224.232.5980.

AME WEBINAR SERIES

Each month world recognized speakers will be making 1-hour presentations representing a wide variety of topics. Authors, Shingo Prize recipients, and thought leaders in their respective areas form the line-up of presenters. Webinars are very modestly priced at \$25 for members, \$50 for non-members and free for corporate members. The webinar series is just one way that AME is trying to increase the value it delivers to its members, and better fulfill its mission of “Share-Learn-Grow”. So gather up some colleagues at your organization and register for a webinar today.

The upcoming line-up includes:

- Using Visual Management to Drive Continuous Improvement: April 11
- 2 Second Lean: Unraveling the Mystery of Building a Lean Culture: May 8
- Adapting Lean for High Mix / Low Volume: June 3

Go to <http://www.ame.org/webinars> for more details on these and other webinars scheduled through the end of the year.

Five Benefits of Hosting a Regional Event

- 1 - As a host you can select the subject. Identify a “gap” in existing knowledge or Experience within your organization. AME will bring in a facilitator to teach the host participants as well as the other attendees.
- 2 - Hosting an application based event (e.g. a kaizen event) will provide the host company with Tangible improvements in the selected area. Attendees from other companies will be valuable resources during the event to implement real change. AME will bring in a facilitator if required.
- 3 - Build your network of fellow Continuous Improvement and Operational Excellence professionals that will provide continued benefits long after the event
- 4 - Receive suggestions for improvement from attendees after a tour of the host facility
- 5 - Use the event as a “rallying point” for the organization to progress to the next level in Your quest for Operational Excellence, or to reinvigorate a stalled effort.

Value Stream Mapping, Lean Office, Pull Systems, TPM, TWI, Daily Visual Management – whatever the subject area - AME can help you close an existing knowledge gap. Contact Mid-Atlantic Regional President Drew Locher (Mobile: 609-876-7936, email: drewlocher@comcast.net) to discuss the possibility of holding an event at your facility.

"I thought the day was well spent for myself and Conewago. We brought back a world of knowledge that we will be able to start utilizing as early as today." Kevin Gladis, Precast & Concrete Services, General Manager, Conewago



RECOGNIZING PARTNERS IN THE REGION

The Mid-Atlantic region has been reaching out to various organizations in the region to leverage opportunities to better fulfill its mission of “Share-Learn-Grow”. We would like to express our appreciation to the following organizations who have agreed to publish AME regional events on their websites and/or in their various e-mailings to their network members. The success of any regional event relies not just with the host company, but with a strong showing of attendees who are willing to share their experiences and to continue the networking beyond an event.

So thanks to: Alliance for Manufacturing & Technology (Binghamton NY) – www.amt-mep.org
Maryland World Class Consortia – www.mwcmc.org
IMC (Williamsport PA) – www.imcpa.com
Delaware Valley Industrial Resource Center (DVIRC) – www.dvirc.org
Manufacturers Resource Center (Lehigh Valley PA) – www.mrcpa.org
Delaware MEP – www.demep.org
MANTEC (S. Central PA) – www.mantec.org
NE PA Industrial Resource Center (NEPIRC) – www.nepirc.com
Greater Reading Chamber (Reading, PA) – www.greaterreadingchamber.org

It is our great hope that we will be recognizing many more organizations in the future.

ALLEGANY COLLEGE OF MARYLAND
Cumberland, MD • Everett, PA • Somerset, PA

LEAN BRONZE CERTIFICATION & EXAM

LEARN MORE AT <http://www.allegany.edu/Documents/CE/Spring%202014/Lean%20Bronze.pdf>

MANUFACTURING RESOURCE CENTER EVENTS



GREEN BELT ON LINE TRAINING – April 16-17

LEARN MORE AT

<http://www.mrcpa.org/wp-content/uploads/2013/09/Green-Belt-Online-2320-final.pdf>

LEAD GENERATION LUNCH & LEARN – April 30 | Bethlehem, PA

LEARN MORE AT <http://www.mrcpa.org/events/lead-generation-lunch-learn/>



5S WORKPLACE TRAIN AND DO – April 9-11

LEARN MORE AT <https://mantec.org/event-registration/?ee=19>

TOYOTA KATA – April 23

LEARN MORE AT <https://mantec.org/event-registration/?ee=51>

How to Host a Successful Student Tour

Are you planning to host a plant visit as you reach out to area students – potential hires – and educators? Lisa Rawcliffe, continuous improvement manager at Kennedy Valve in Elmira, NY recently shared “lessons learned” from a successful student open house and tour for area students. Kennedy Valve, with approximately 250 employees, is a foundry and finishing operation owned by privately-held McWane Corporation. The plant visitors included about 30 chemistry, metal shop and CAD students from Williamson High School in Tioga, PA and their teachers, representatives from Corning Community College’s manufacturing tech program and a bus driver.

Starting the event with a virtual tour of the entire foundry end-to-end processes (charging the furnace, pouring iron etc.) and presentations by executives and others from multiple functions gave the students an overview of typical tasks in the facility. A tour of the shop floor followed by discussion about career opportunities rounded out the get-together. The students each received a water bottle and a lunch cooler imprinted with the Kennedy Valve logo.

“We spoke with educators up front to learn what students are interested in,” said Rawcliffe. “Then we looked for ways in our presentations and discussion to tie the reality about our processes to their studies, clubs and activities.”

Emphasizing a good work ethic plus the need for communication and teamwork skills rather than exclusively focusing on technical capabilities was a good strategy. “Students might feel that they have limited opportunities with only a high school degree,” said Rawcliffe. “We wanted to share information with the students about opportunities to grow in this company and other companies – to think about their careers. The sky’s the limit, if you can get past the barrier of your fear of the unknown. We look at this outreach program as a win for Kennedy and as a win for the students.” Sharing information about jobs employing cutting-edge technology helps the company as it seeks new hires.

“It was important for the kids to have a clear understanding of what employers are looking for in future applicants, regardless of what they are choosing to do,” said Kathy Helgemo, a Williamson High School chemistry teacher who coordinated the student program with Rawcliffe. “We wanted them to understand about the importance of their core foundation of education plus communication and teamwork skills, so they can take ideas and solve problems to generate a viable product – and have the potential to move up through the ranks.” The students commented among themselves that the Kennedy visit was one of their best trips because they could see how their efforts in high school can open doors for their future employment, she said. Helgemo may facilitate a later visit with the high school chemistry students by Kennedy employees working in metallurgy-related jobs.

Lea Tonkin, editor, AME regional newsletters, is the president of Lea Tonkin Communications. Note: Manufacturing as a career path is one of AME’s key result areas.

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SAVE **\$100** \$2,299
FULL PRICE IS **\$2,399**

10-24

SAVE **\$200** \$2,199

25+

SAVE **\$300** \$2,099
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EXCELLENCE**

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NOVEMBER 10-14

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REGISTER **NOW** AND **SAVE** A BUNDLE!

JOB POSTINGS

Ametek – Rotron Division is currently seeking a **Quality / Continuous Improvement Manager** for its Woodstock, **New York** location. The Quality / Continuous Improvement Manager will be a member of the Site Operations leadership team and will instill a culture of continuous improvement throughout our organization. His/her primary responsibility is to build the organization's skills (and improve its performance) in problem solving and process control to assure conformance to our customer's quality standards.

To apply: <http://www.ametek.com/careers/home.aspx>

We seek an experienced and energetic ACE/ **Continuous Improvement leader** for our Delcng, Rescue, and Specialty Systems (DRSS) business unit, with locations in **West Virginia**, Ohio, California, and France. This position will have the primary responsibility for accelerating the implementation of ACE (Achieving Competitive Excellence) initiatives and driving Lean Transformation and Process Management methodologies. This position will have direct reports at both manufacturing sites in West Virginia and California.

Please contact Anne Cameron, Hi-Tec Professional Solutions, Inc. , 770-575-5855, anne@hi-tecsolutions.com

Senior Continuous Improvement Specialist, Lean Management Systems, Wilmington, DE. **Nemours** is seeking a Sr. Continuous Improvement Specialist to join our team in Delaware. This position provides continuous improvement support to Nemours by functioning as an analyst, facilitator, consultant and/or project manager as required. This individual will work throughout the system with a broad range of stakeholder groups in clinical, operational and enterprise systems areas. This work includes leading larger scale continuous improvement work such as value stream mapping (VSM), integrated facility design (IFD), strategy/goal deployment, and/or Production Preparation Process (3P).

For more information and to apply online, please visit: <http://careers.nemours.org/jobs/65279/>

Remcon Plastics is looking for an **Engineer Manager** with a Mechanical Engineering Degree to work in an upbeat fast paced team culture. This position will be designing products for a wide range of applications. Must have at least 5 years experience as a design engineer and be able to design parts with manufacturing in mind. This candidate must be a self starter and be able to manage and adjust his/her schedule for the workload that exists and hold completion dates. This candidate must be able to work in a group to solve problems. Regular customer interface requires good people skills. Requirements: Mechanical Engineering Degree from an accredited College or University; Must have experience with Solid Works; Experience understanding structures, force diagram, is desired; Lean knowledge a plus.

Please forward responses to richm@remcon.com.



AME Mid Atlantic Region Board of Directors

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AME MISSION

Inspire a
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Learn and GROW.

VISION

A Manufacturing
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coupled with
Enterprise
Excellence.

CORE VALUES

- Volunteerism
- Practitioner Focused
- Integrity & Trust
- Passion for Excellence
- Engaging & Welcoming

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