

Implementing Lean Leadership in a Continuous Process

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and Special Projects**

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Six Sigma Black Belt

INEOS Olefins & Polymers USA



Comprised of 20+
business units

A leading global chemical company

2016 Sales \$40 bn

18,600 employees worldwide

119 billion pounds of chemicals
capacity

44 billion pounds of refinery products
(400,000 bbls/day)

8 million boe per annum of oil & gas



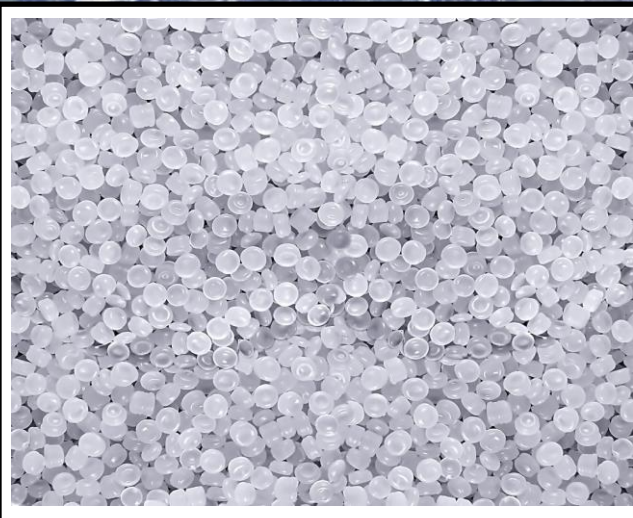
INEOS Olefins & Polymers USA

Chocolate Bayou Facility in Alvin, Tx (South of Houston)

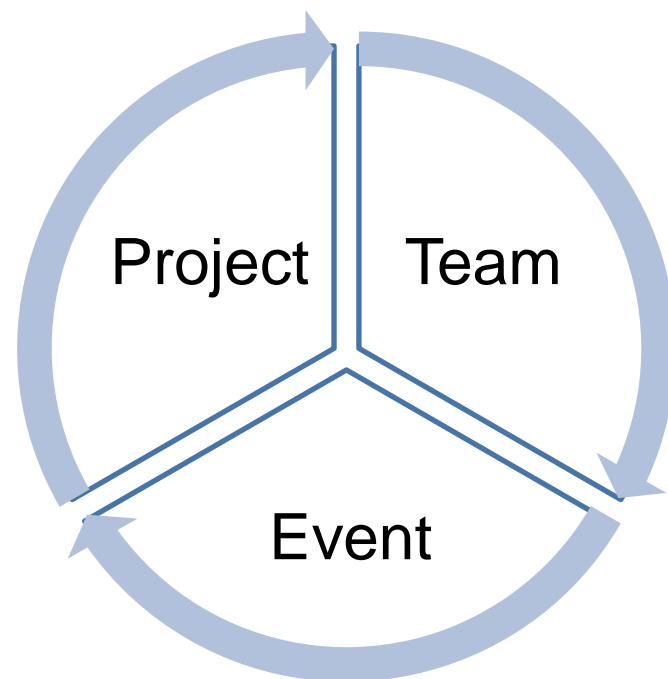
Reactors + Extruders

Operators in a control room
monitoring the process

24/7 operations with rotating
shift schedule



Six Sigma Strong

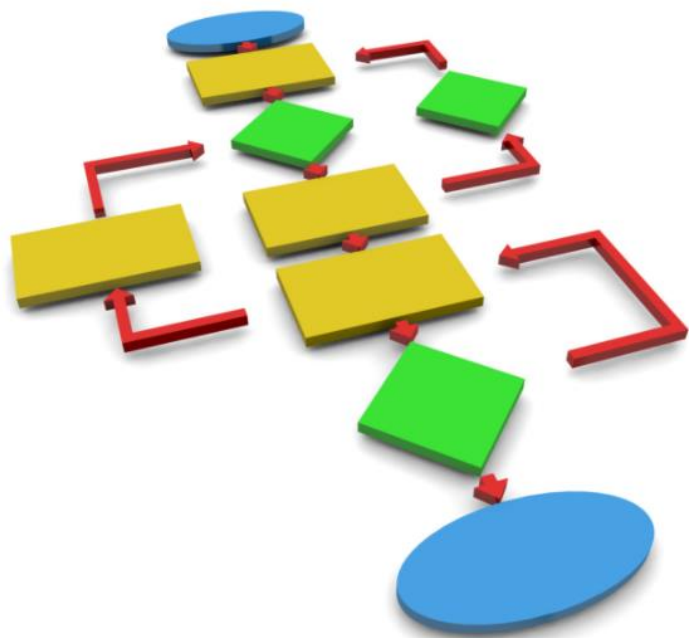


2007

109 projects

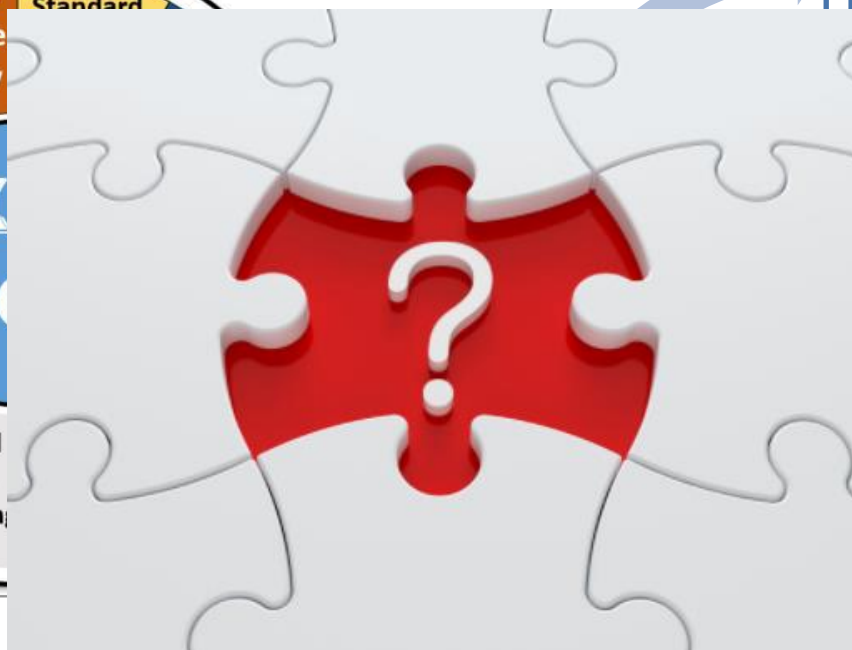
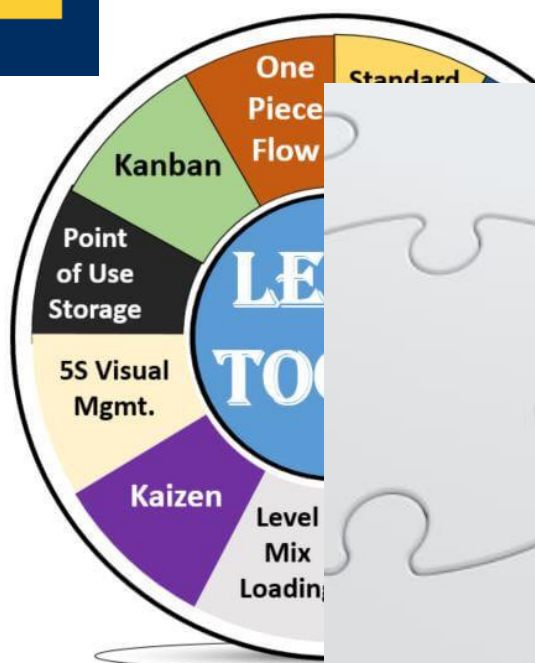
\$709MM

Need for Lean





Lean???



Team

nt

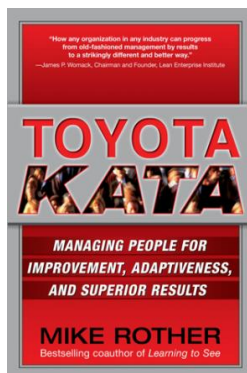
2009

176 People Trained

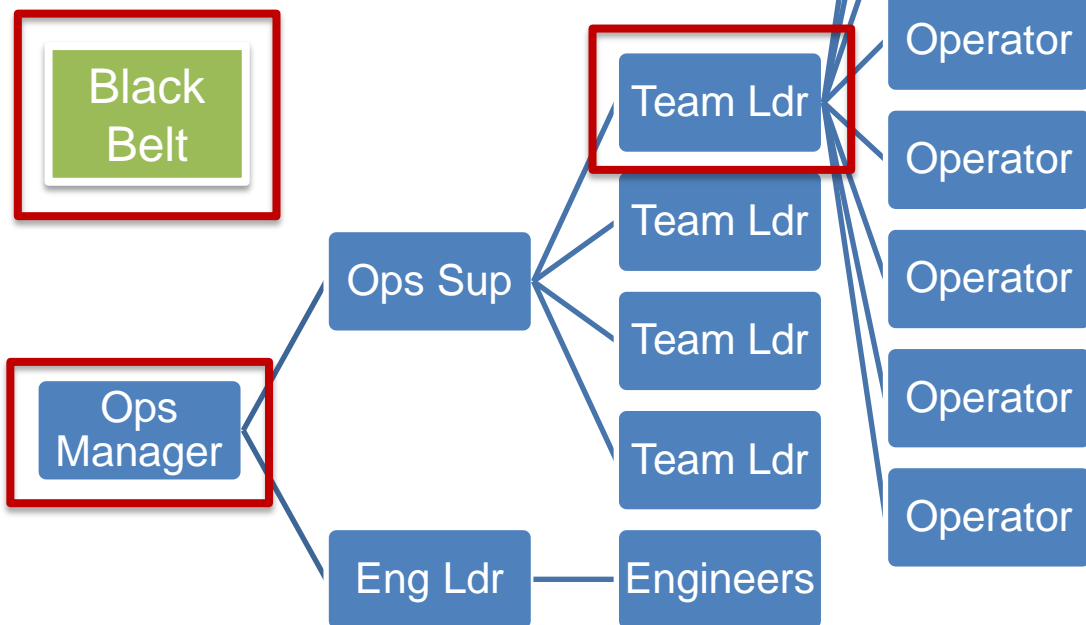
\$ Saved?
Kaizens Conducted <5
Areas 5S'd <5

The Kimberly-Clark Story

Brittany – Lean Office Attendee and Intern at Kimberly-Clark



Connected Checks
Leader Standard Work



Learned About:

- People-Centric Leadership
- Visual Management
- Daily Accountability
- Leader Standard Work
- Kata
- Management by walking around

The Stars Align!

Relatively Small Window: 12 - 16 months

Low Feed
Stock Price

High Product Price

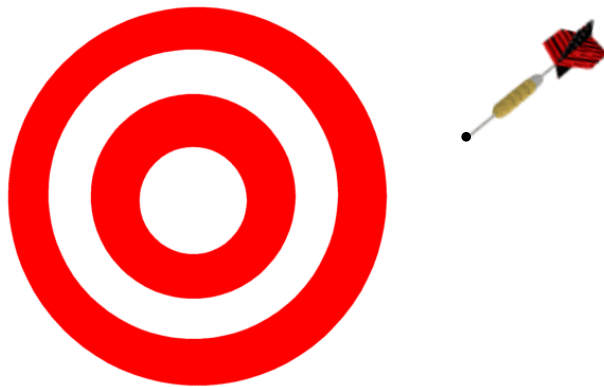
High Product Demand

(c) Shevill Mathers

How We Would Do It

Debottleneck!

- Review past projects and proposals
- Capital Projects group
- Full engineering study
- 1.5 years begin capital execution
- \$\$\$\$



Six Sigma Project!

- DMAIC
- Project Team
- Meetings and Data Analysis
- Schedule Formal DOEs
- 9 months have an idea for some improvement



Current State Analysis

Few operators
engaged
improvement
efforts



or leadership
es: "Don't do
anything unless I
I you to do it"

ious
ment?
ean
strengthening?"



Control Room Visual Management

Monthly Metrics → Management by
Objective → Daily Constraints
Daily Issues By Production Area
Day vs Night Shift

2016 0/0/18 = Zero Injuries / Zero Compliance / 1 Billion Pounds

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
Date 7/24 Day/Night	7/25 Day/Night	7/26 Day/Night	7/27 Day/Night	7/28 Day/Night	7/29 Day/Night	7/30 AM/PM
Grade L12-N00	N20G-00	N01N-00	N02J-00	N02J-00	L24G-00	N02G-00
Rates 43.5	45	42.500	40.300	42.000	44	44.5
Rates 45	45	42.000	40.300	44.000	44	41

Permit transfer
Constraint

Equipment Needing
Shutdown Note:
(Restriction written)

RX

FN Please home 406 feet
empty so that Maint can swap
back the long screws on Mar
40% Lost

LD

#DSC - Railcar weight switches
to 200k everytime we go into the
sag side

Increased bit weight
to 210,000 lbs. Comment
in log if it doesn't load
well or trips the HHI switch
on the next grades. Use
procedure at board to adjust
weights.

UNLottford
ME 502-1A
Cowboy Road Samples

TARGET 12 BSPs Thank You!

1st Sunday: 5
Last Sunday:

Business Res

- PP made 8/1

- Current CM: 19

Equipment out of

MHV0030 will only close
notification written

Action Items

Daily

Gemba and PDCA



• HOW MUCH CAT TO PULL???

	HOZG-02	HO3U-01
SOLANE	DELUTE	NEAT
H ₂ Conc	0.0013	~0.0051
Cat Prod	20,000 lb ₉ /lb	31,000 lb ₉ /lb
Cat Flow	14.7	$\frac{20,000}{31,000} \times 14.7 = 9.8 \text{ lbs}$

$\frac{20,000}{14.7} = \frac{31,000}{x}$ ← FOR THE SAME RATES, THE RATIO OF CURRENT YIELD TO CAT WILL BE THE SAME AS THE RATIO ON THE NEXT PRODUCT TO CALCULATE CAT FLOW

Cat Yield

H₂ Conc

$\frac{\text{Current Yield}}{\text{Next Yield}} \times \text{Current Cat} = \text{Future Cat}$

Name AI in Progress

Completed - To be discussed for
Full-time use

INEOS

Polymers Improvement Card

Name: _____ Date: _____

3. Five possible improvement measures

Effort

1. Describe the Problem/Current Condition:

1 _____ H L

2 _____ H L

3 _____ H L

4 _____ H L

2. What's the Target Condition:

5 _____ H L

Engagement
and PDCA


Has each shift reviewed and added ideas and comments above?

A
☐

B
☐

C
☐

D
☐

Turn Over 

** Idea selected will be circled, or PDCA will follow with notes on back

Production Records

- Before Lean: hit new monthly production record every couple of years
- After Lean:
 - 4 months
 - 6 months
 - 2 years

Yearly Production Record!

+ 80 MMLbs

Production Variable	Condition	Condition	Actual
Maximum Annual Production (MMLbs)	933 (2014)	970	1,012

Recipe for Success

Put Up a
Whiteboard



Tell Everyone to
Stop Firefighting



Make Everyone
Have LSW



Ask People to Do
More Because We
Could Make More \$\$

Bake at 375 °F = Easy ?!?

How did it really go?

KEY LESSONS LEARNED

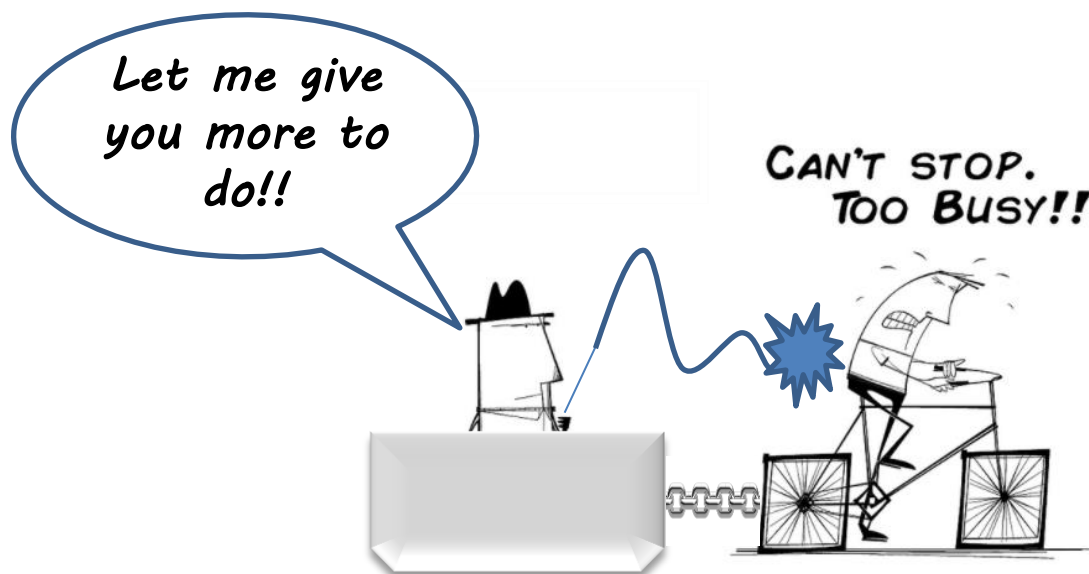
Lesson 1: You **Need** a **Vision** and You **Need** to **Share** It

- **Grassroots (work force engagement) ≠ Letting the workforce figure out what they need to improve on their own**
- **Have a vision**
 - We want production: 1 billion pounds this year
- **Have a why to the vision**
 - Sure, times are good now – but what about when demand drops?
- **Go on a Road Show to Share the Vision**

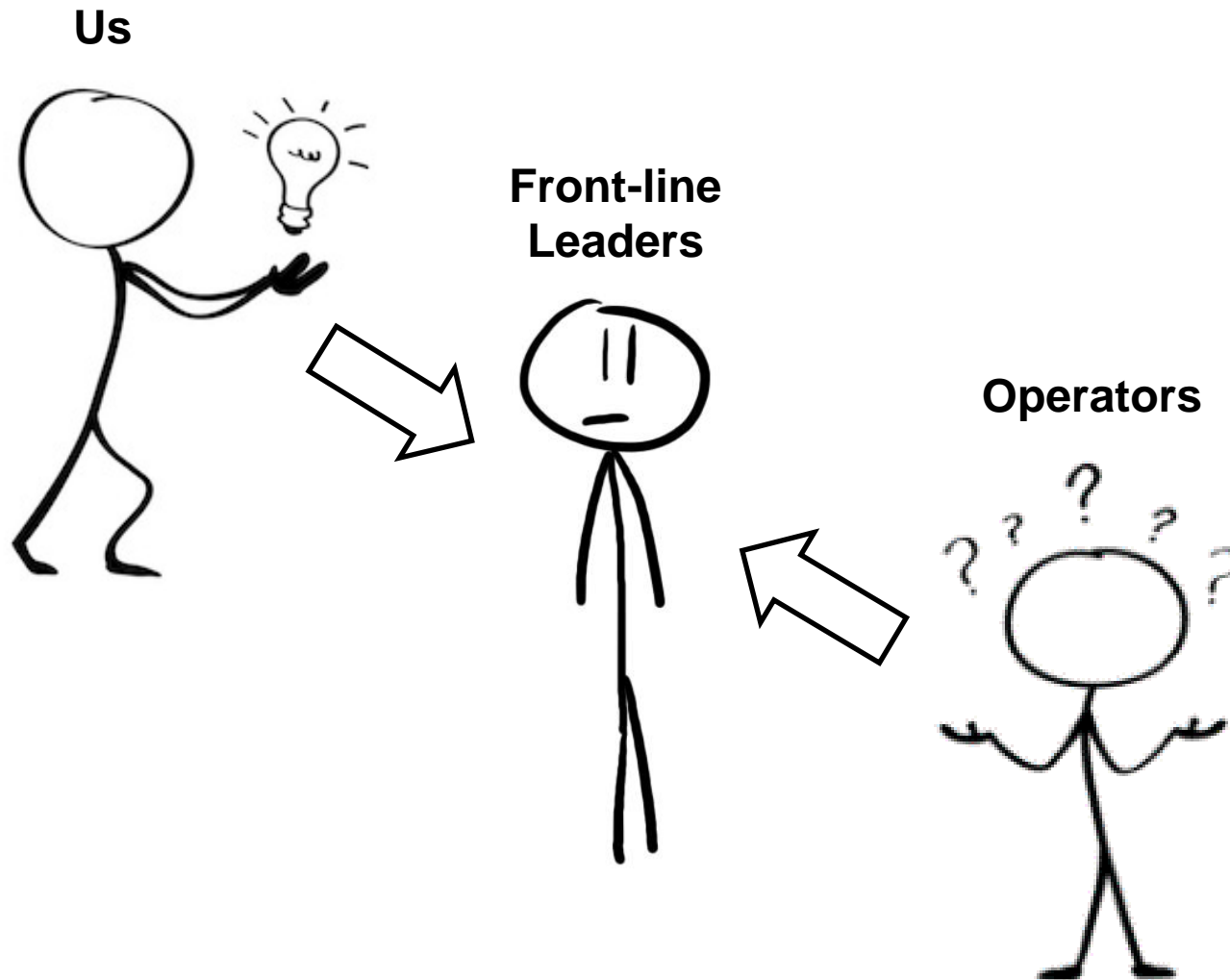
Initial Implementation



What the work force is hearing

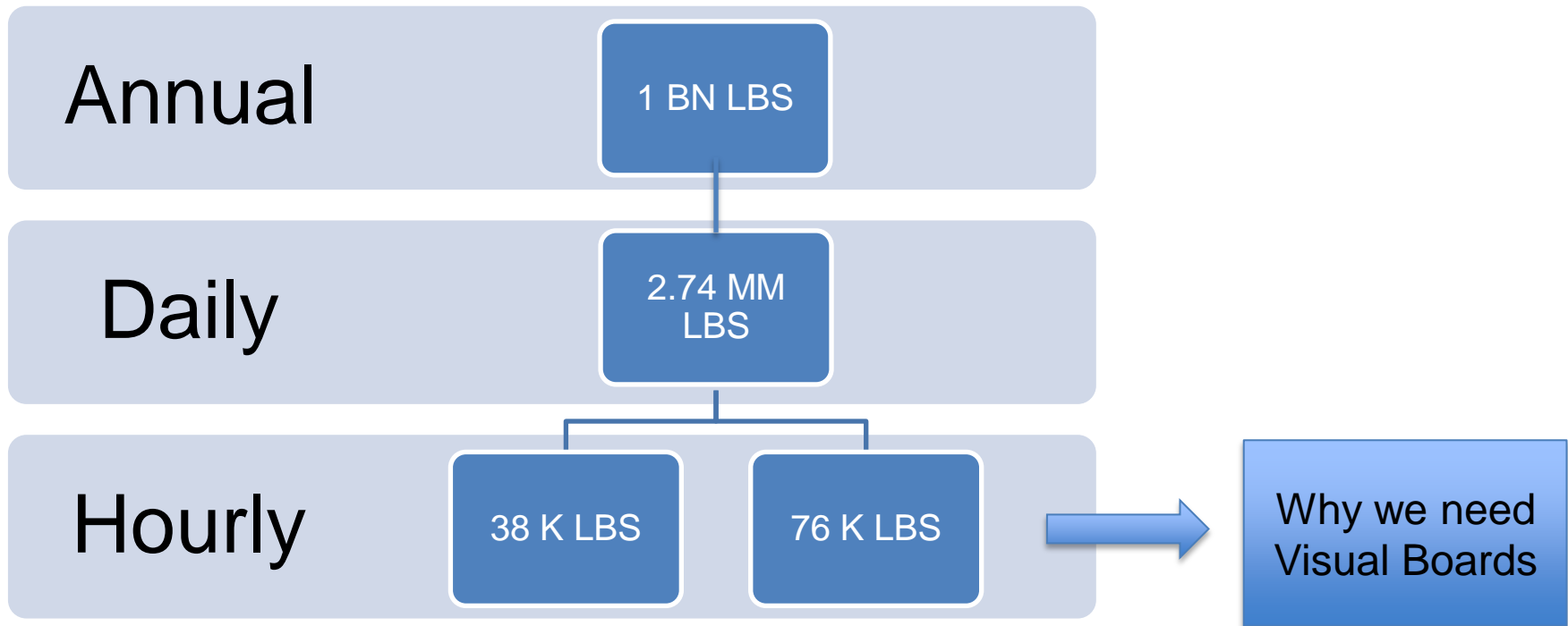


TOO BUSY TO IMPROVE?



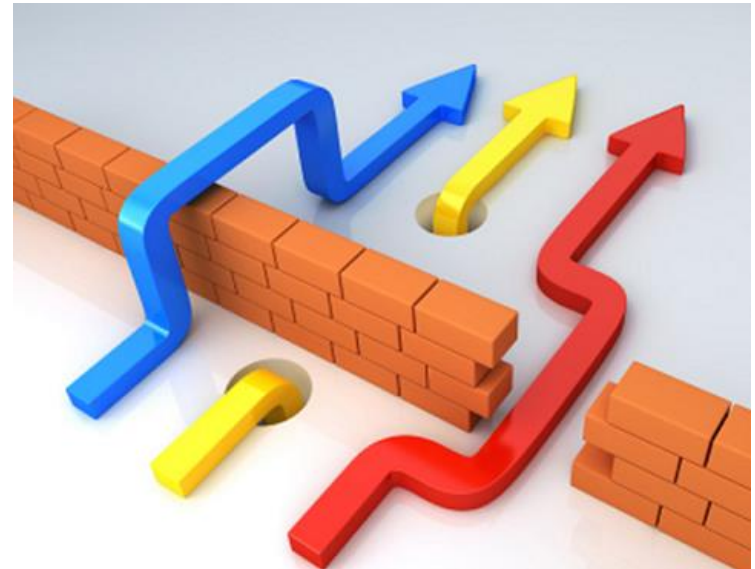
Sharing the Vision

- At the control room
- Break down the vision

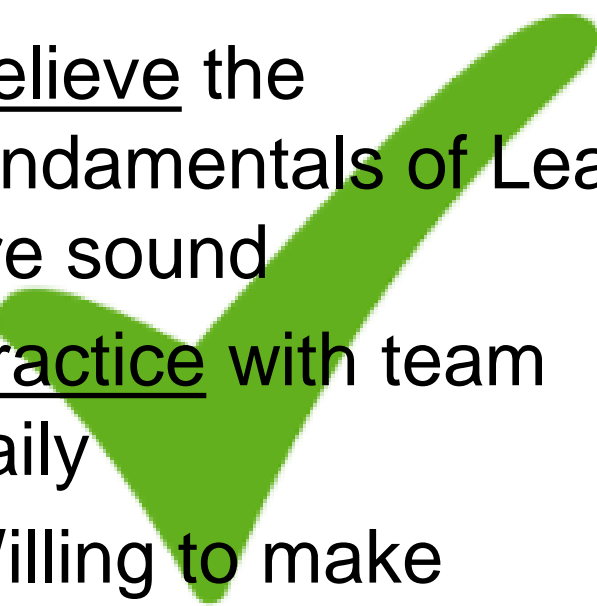



Lesson 2: First Area and Manager Are Critical


- AREA
 - ONE (not many)
 - Small
 - Need for Improvement
 - Management Support



“Management Support”

- Willing to get dirty and try
 - Believe the fundamentals of Lean are sound
 - Practice with team daily
 - Willing to make personal changes
- 
- Approve, Sit Back, and Watch
 - Told they have to do this
 - Get Everyone Trained = Done
- 

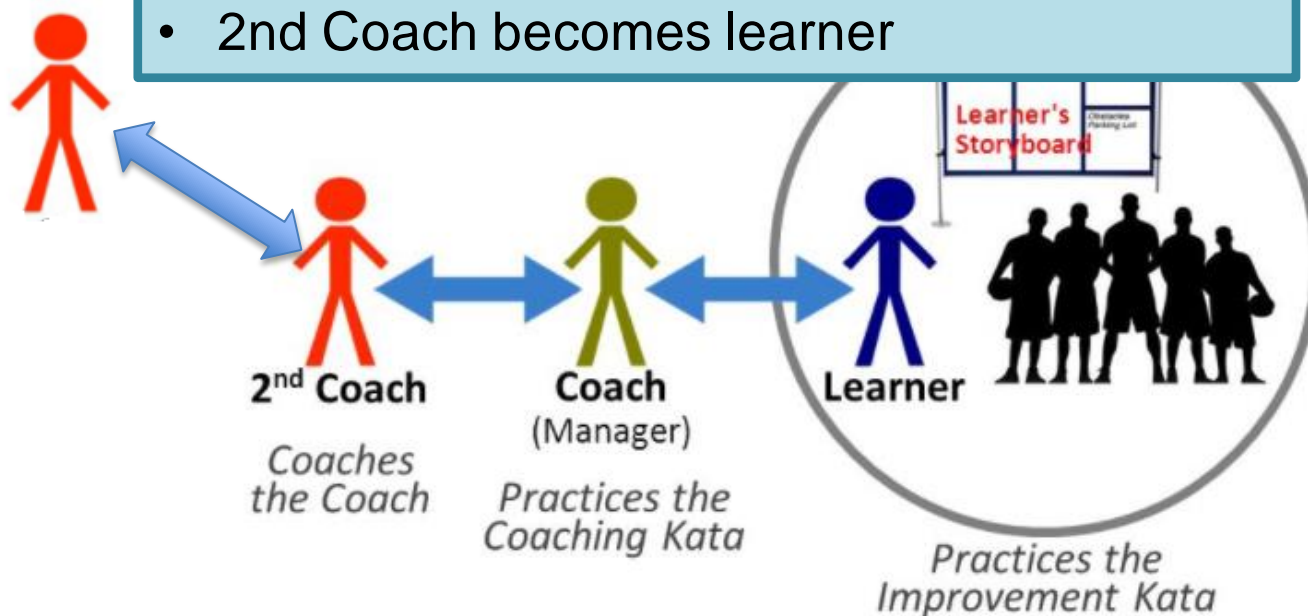
Lesson 3: External Facilitators Required

- 
- Facilitators' job – look at overall process and keep it on track as best as possible
 - “If we follow the process, the results will follow”
 - Create the learning experience after the fire is out
 - Doesn't happen without outside help

d
its

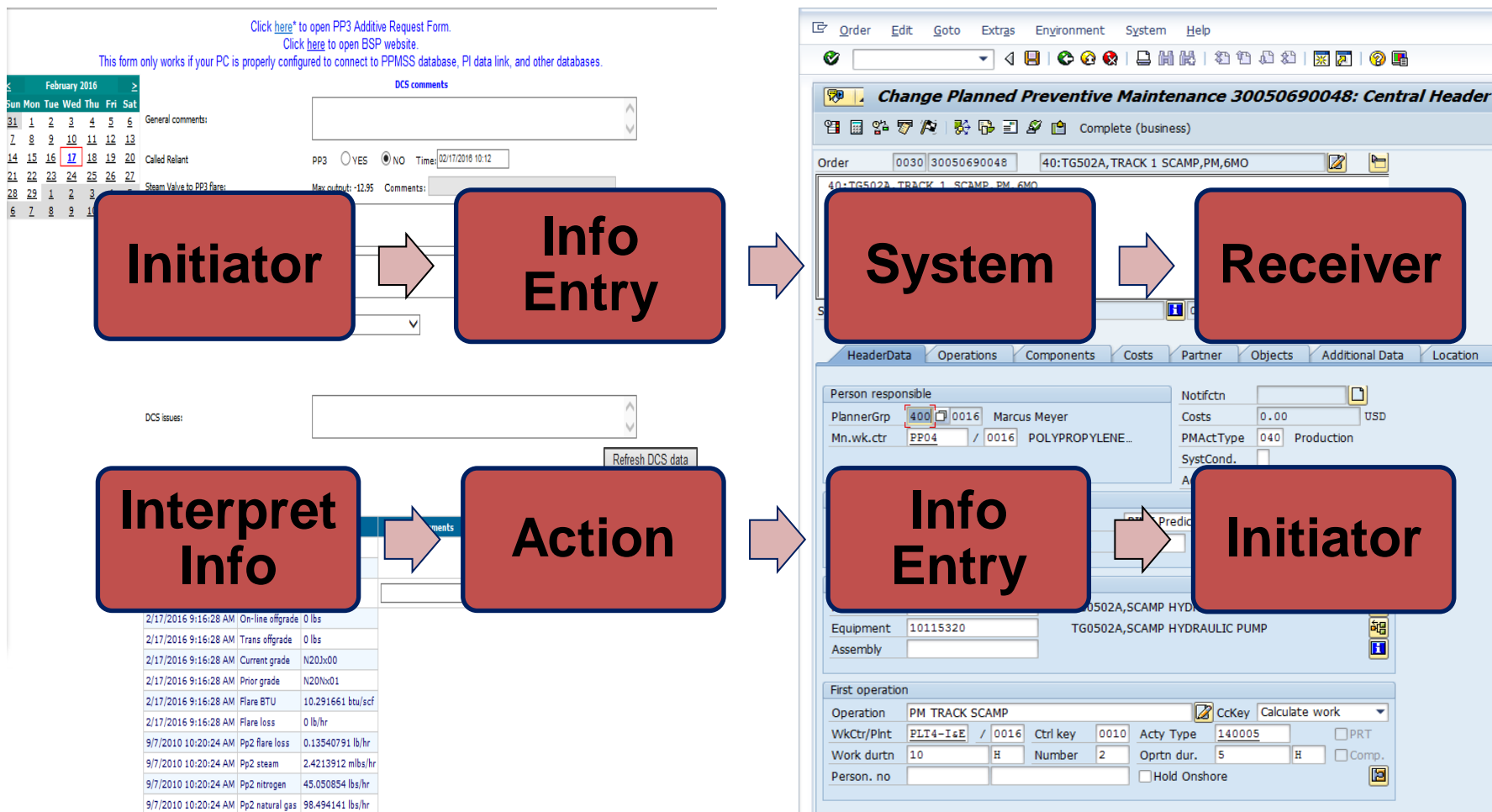
Lesson 3: External Facilitators Required

- Bounce off ideas
- “This is bad – why is it so bad”
- “If I were in their shoes, why would I....”
- PDCA on the 2nd Coach approach
- 2nd Coach becomes learner

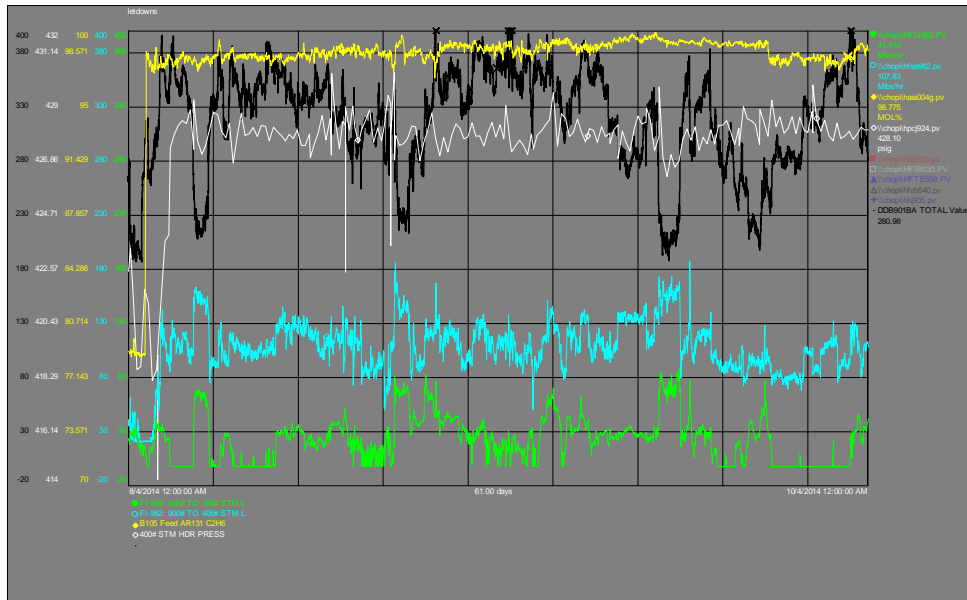


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Lesson 4: Digital Tools ≠ Better Communication



Lesson 5: Digital Tools ≠ Better Problem Solving



- Easy to rely on digital tools, alarms
- These tools lead us to making assumptions
- Sometimes prevents us from getting true current state
- **The power of going to the gemba**

Lesson 6: Everything is PDCA and PDCA is Everything

- PDCA (kata) is the key “tool”
- Solving problems in the unit = PDCA
- People using individual tools = PDCA
- Implementing the whole process = PDCA
- There is no 18 step check it off
- “It’s okay if it didn’t work out – we just learned something!”

Just saying we need to do better is
not a method of improvement



Lesson 7: The Power of Self-Discovery

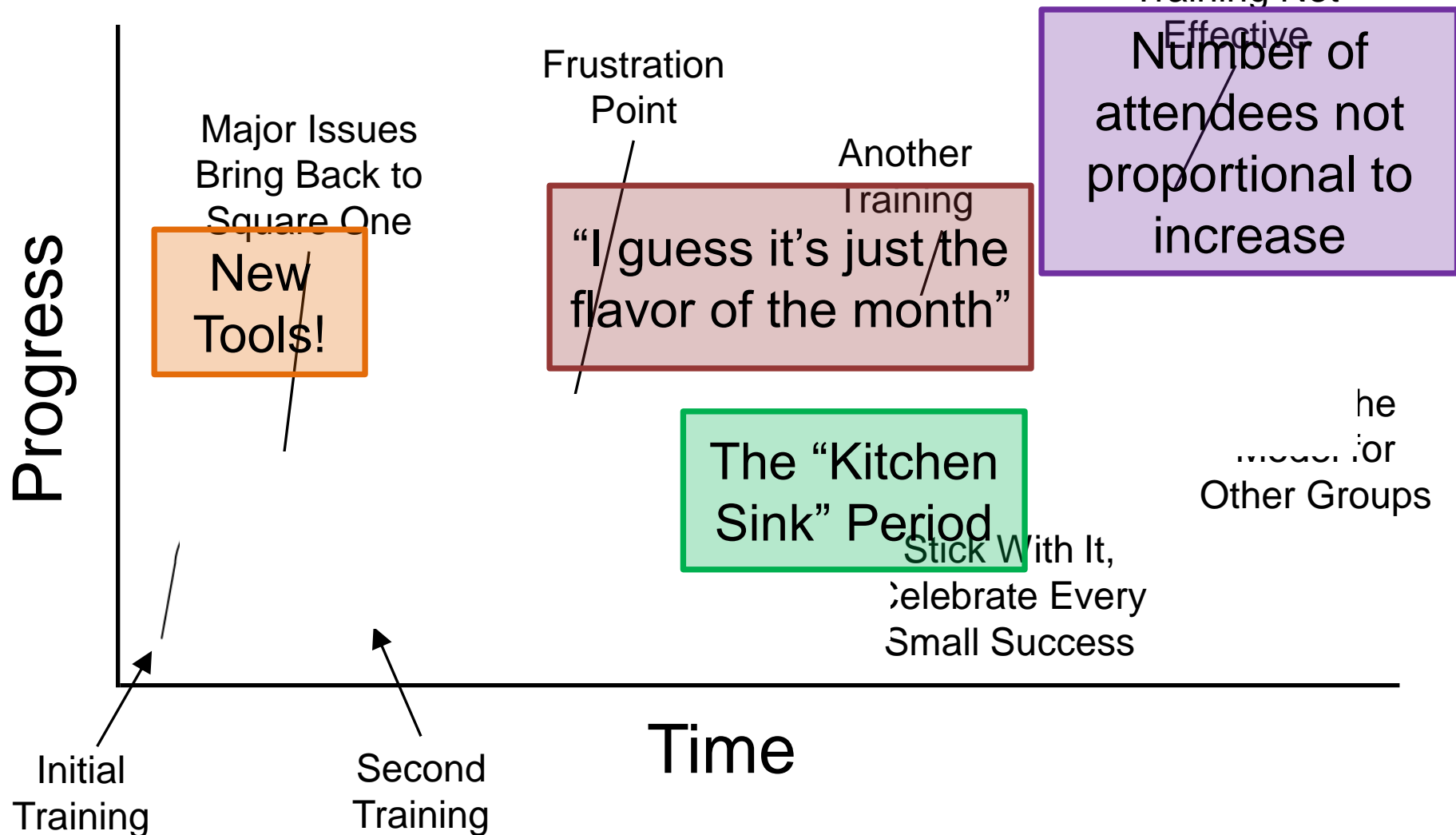
As CI folks – we sometimes like to think we know best!

Plant the seed of an idea – but don't push it

Later...



How Implementation Really Goes

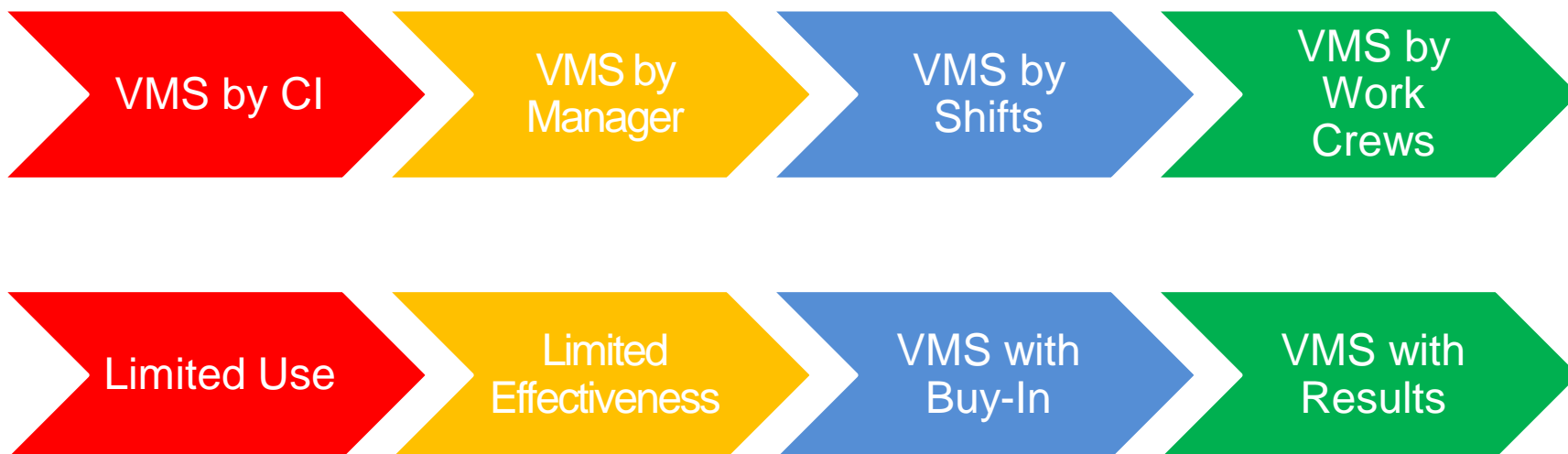


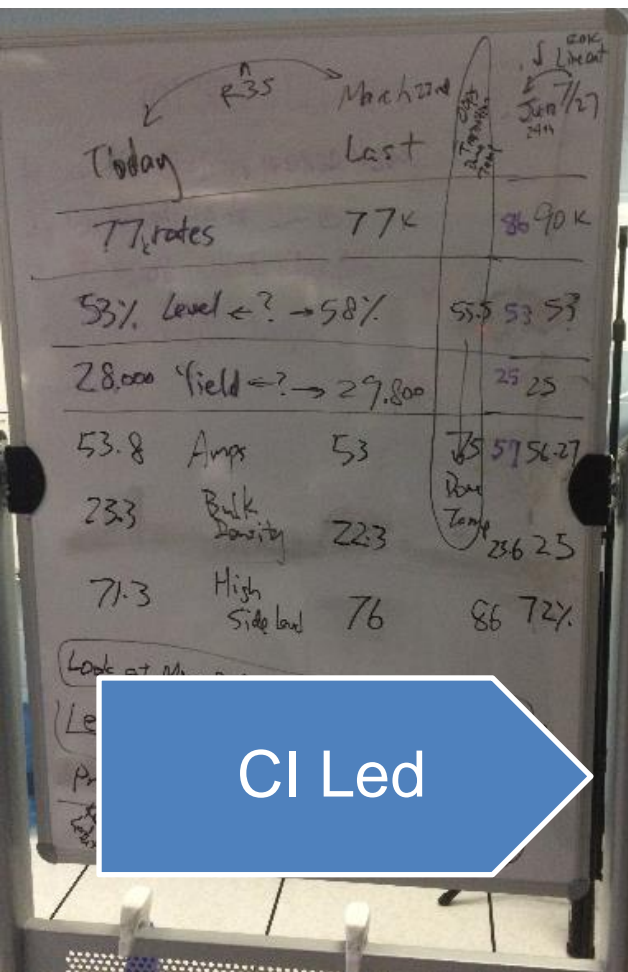
The Polymers' Effect on Utilities

- Second group to implement
 - Initial adoption takes a lot less time
 - Lots of ideas from first group to springboard off of
- Initial group
 - Gets praise from other groups
 - Helps them to maintain and keep improving

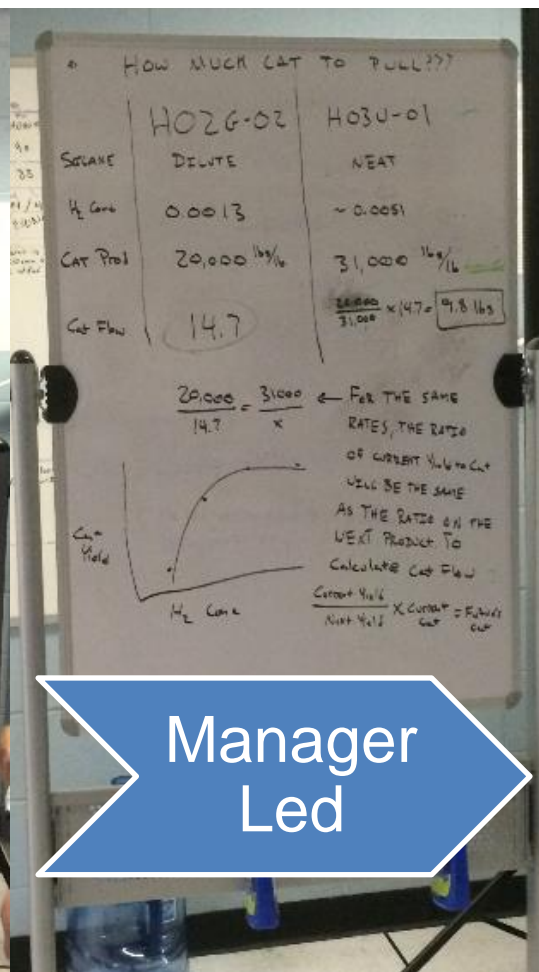
What's It Like Now?

Visual Management

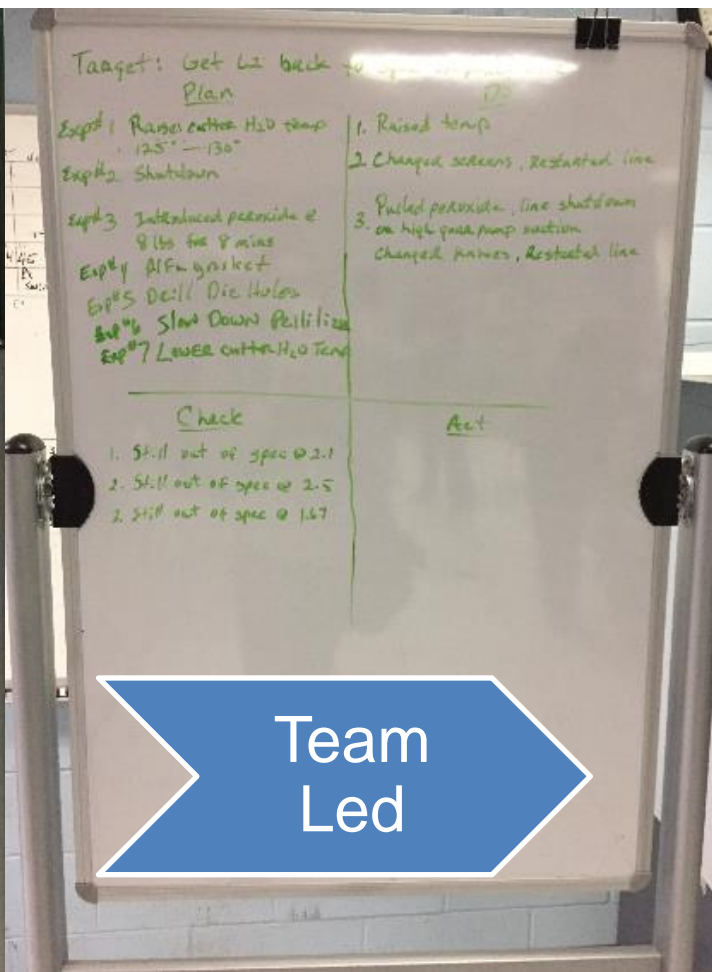




CI Led



Manager Led



Team Led



Reactor + 350 Section

100, 200, 301

BSPs Days	Nights
Day Time	

- * Need blinds tagged 106, 108, PC, BA, TC, 348 station
- * Need vacuum truck @ process area outfall.
- * Need vacuum truck @ flare area outfall.
- * add help for Jose. Look to local sources on TC201.

- 201 CRANE REQUIRES HOT WORK

LEVEL TWO PERMIT TO OPERATE
MUST BE NOTIFIED FOR THE AREA

- FE 302 HB Done
- FE 304 HB Done
- FE 309 HB Now
- TD 106 & 108 open and being blinded

Did hot lotto'd waiting of verification
started work on TH 305/351

TD 101 lotto'd Not verified

RXR Gear Box & seal pack bring work on

- * R201 end bell is off & area is washed
- * TD106 washed out.

LOTO'd 350-1 pt 1

Fining to verify Teal arms lotto

Finishing + 500 Section

BSPs Days	Nights

Line 1 LOTO'd + verified

Rino removed Line 2.

Transfer lines 300/3002 N2 purged from Rx to baghouse.

- L-2 pt. 1 LOTO'd, verified

- 300-1 LOTO'd, verified
Blind list without except 3 knife valves.

- 400-1 LOTO'd, verified

- 400-3, 400-5 LOTO'd, verified

Work started, not complete.

- 500-1 Lotto'd needs walking out

- 400-6 LOTO'd, needs walking out

TPD301 + Slide gate under removed.

Hoist for TM301 still not repaired, waiting for scaffold to be built.

Bags out of baghouse.

* Need blinds tagged

Flare, CT, Battery Limit, Electric

BSPs Days	Nights

C3 Header - N2 purged from metering skid to TD 201.
C2 Header - N2 purged from PP3 OSBL to TD 201.
H2 Header - N2 purged from OSBL to flare @ TC201B.
OSBL Part 1 LOTO completed. Blinding in progress as of 5/c.
c/r - Part 1 LOTO verified...
... Ready to blind.
... Basis + Pump Section Sump still draining.
* Water washed flare header.

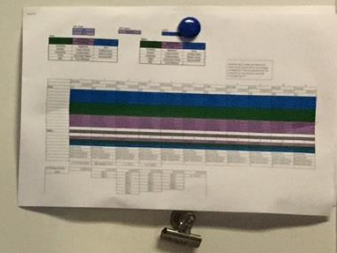
Safety Items, Near Misses, BSP Findings to Discuss, LCAs:

What does LOTTO stand for? Powerball

3 PM Permit walkthrus
Wk1 Wk2 Wk3 Wk4

S
S
T
E
T
S

Albert's Lists



- walk blind list for P/c / baghouse.

Our Playbook

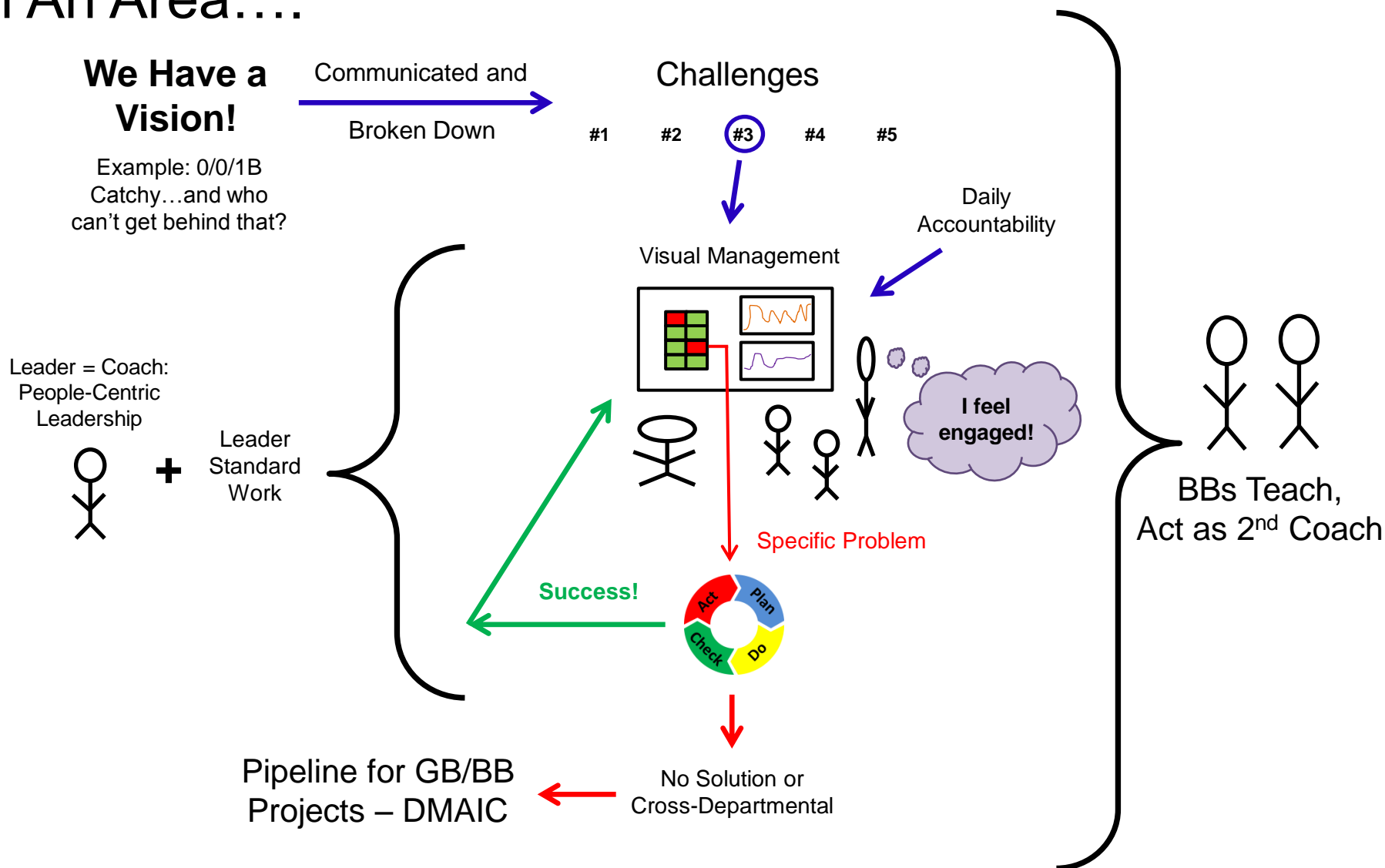
- No matter what you implement (safety program, lean, error reduction program, etc) – the same playbook applies
 - Have a problem
 - Strategically select area
 - Train a sliver of the organization at a time
 - Have external facilitators
 - Refrain from training everyone
 - Always remember – it's all about PDCA

How We Implement

1. Vertical slice:
leadership receives
formal training
2. Start learning by doing
and coaching
3. Adjust (PDCA)
4. Get soak time
5. Spread throughout the
group in the same way



In An Area....



Thank You!

In the spirit of continuous improvement, please complete the survey on the mobile conference app

Session No: TS/11

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